Fabric Color Analysis 2016-2024

REGAL

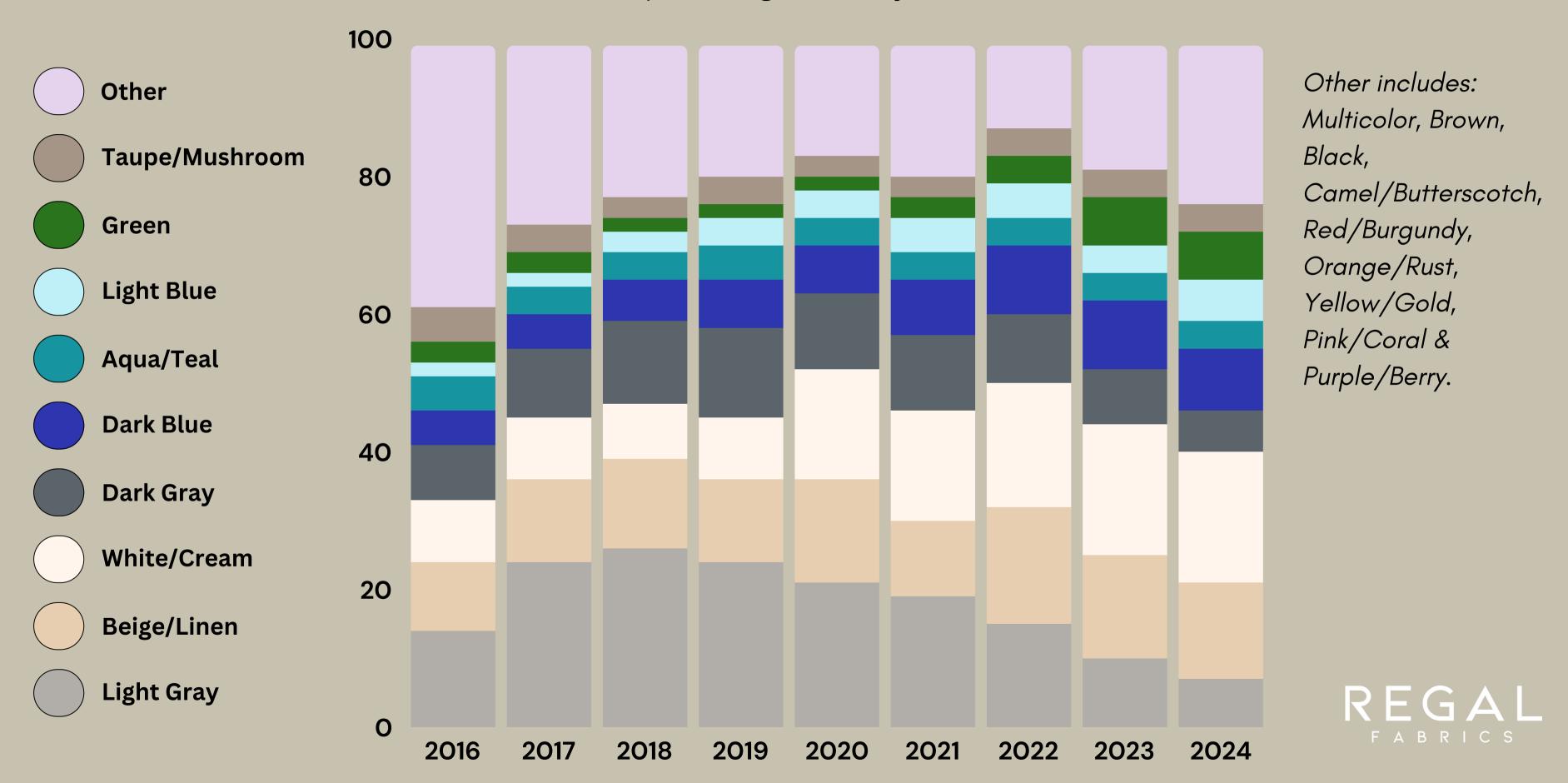
TRACKING THE TRENDS

For retailers, furniture companies, and jobbers, staying on top of color trends can make all the difference in product selection & customer satisfaction.

We did a deep dive into Regal's sales data to explore the shifting popularity of textile colors over the last 8 years.



FABRIC COLOR TRENDS 2016-2024



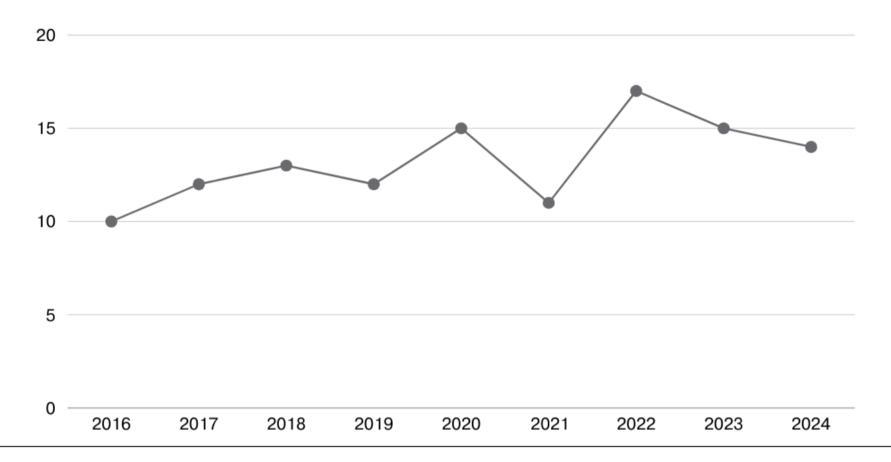
NEUTRAL DOMINANCE

From 2016 to 2024, **neutral shades** like beige/linen and white/cream have remained top performers among our wide customer base.

- Beige/Linen saw notable fluctuations, but continues to stay steady in popularity as consumer color preferences trend warmer. This color appeals to those seeking a light, airy palette in their homes and commercial spaces.
- White/Cream made a dramatic leap between 2019 & 2020. Its timeless versatility continues to drive its popularity even higher through 2024.

Beige/Linen Fabric Trends

As a percentage of total yards sold



White/Cream Fabric Trends

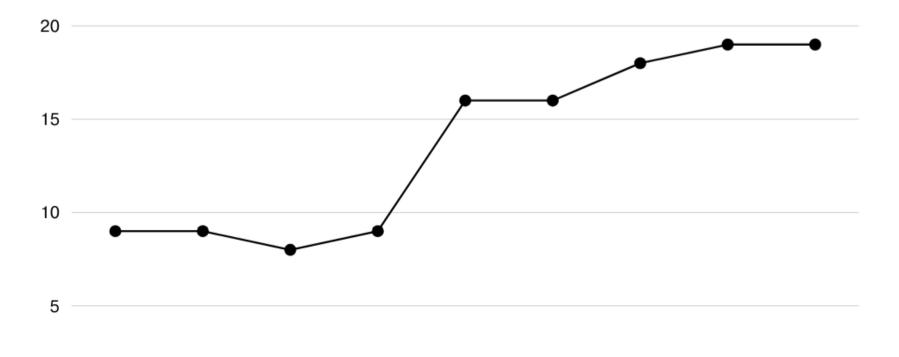
As a percentage of total yards sold

2016

2017

2018

2019



2020

2021

2022

2023

2024

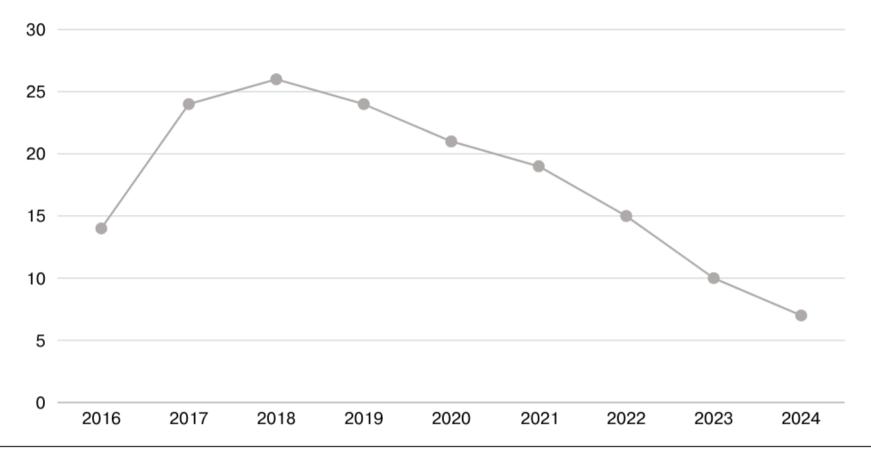
GRAY AREA

It appears we've **passed peak gray**, as both light & dark continue to wane in popularity.

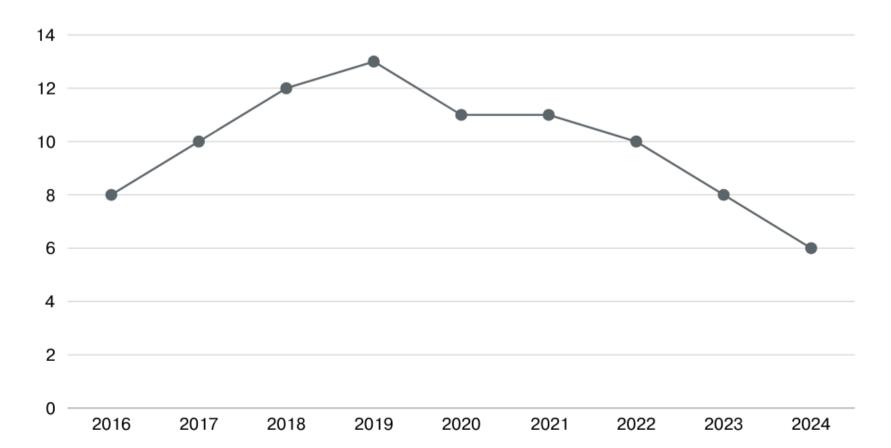
- Light Gray consistently dominated the market in terms of yardage, peaking in 2018. Its influence continues to decline as warmer neutrals gain popularity in the market.
- Dark gray also maintained a solid position throughout the years, as its appeal comes from its ability to offer depth without overwhelming a space. However, the trajectory trends downward past the peak popularity years from 2017–2019.

Light Gray Fabric Trends

As a percentage of total yards sold



Dark Gray Fabric Trends



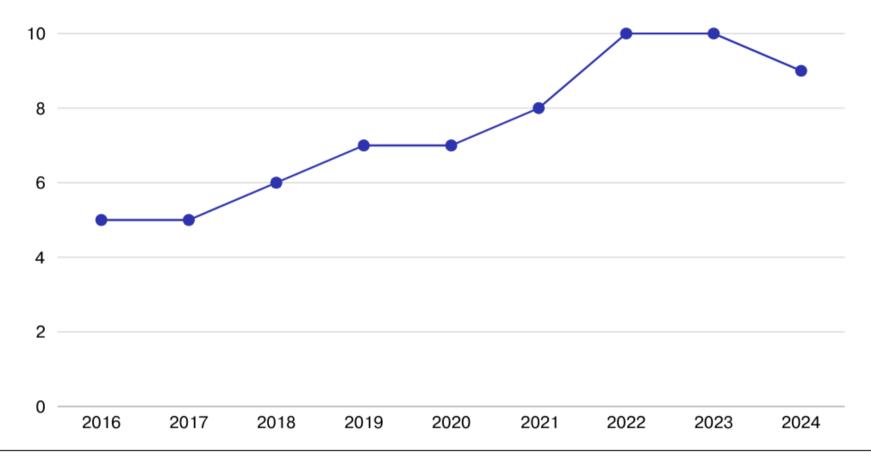
THE RISE OF BLUE

While neutral tones dominate, dark blue & light blue have **steadily gained traction**.

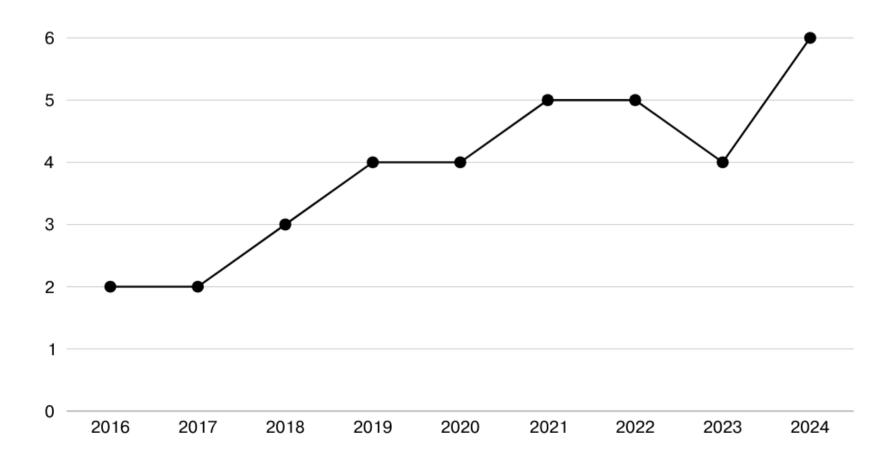
- **Dark Blue** has enjoyed a steady rise starting in 2019, reflecting a growing preference for bolder, richer tones in interior design.
- **Light Blue** is also enjoying gains in popularity. It continues to attract attention as a calming, tranquil choice for textiles.

Dark Blue Fabric Trends

As a percentage of total yards sold



Light Blue Fabric Trends



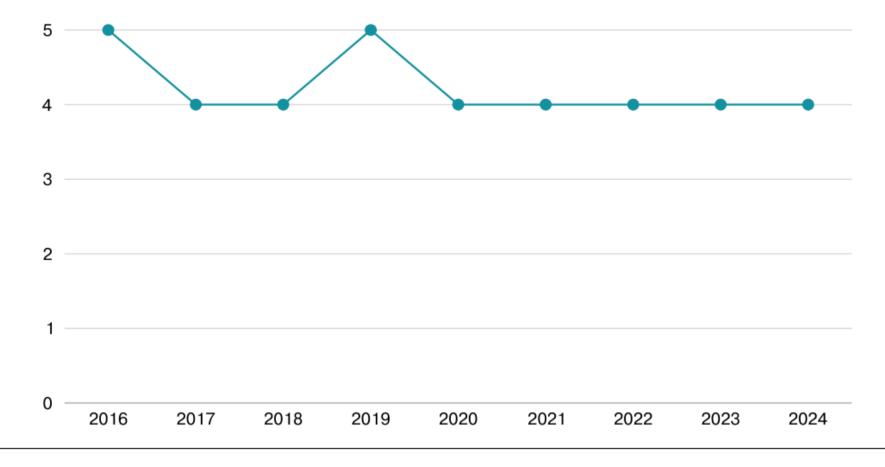
POPS OF COLOR

Though not as dominant as grays & blues,
Aqua/Teal and Green have maintained their
places as popular accent colors.

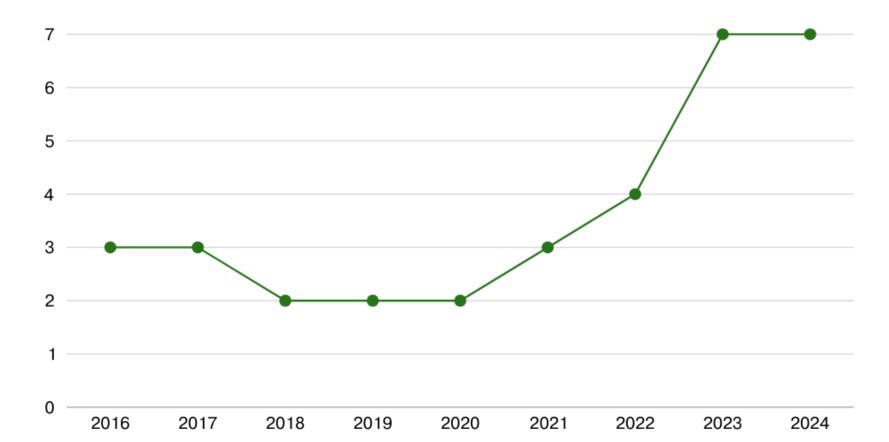
- Aqua/Teal has fluctuated a bit but mostly remained steady to slightly declined.
- Green made huge strides from 2020 to 2024 thanks to the popularity of biophilic design and the refreshing touch it adds to a neutral or earthy palette.

Aqua/Teal Fabric Trends

As a percentage of total yards sold



Green Fabric Trends



LOOKING AHEAD

As we move into 2025, it's clear white, cream, linen, & beige neutrals will continue to dominate, but there's increasing room for color to shine as our analysis shows ongoing strong customer preference for blues & greens.

We also anticipate shades of brown & warmer neutrals to climb higher in the charts this year.

REGAL